

# Estimation of Production Function of Direct Health Care Services Delivered by Iranian Social Security Organization

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## Abstract

**Background and Objectives:** Social Security Organization (SSO) is the second largest organization to the Ministry of Health and Medical Education (MOHME) in providing health care services in Iran. In recent years the gap between the SSO's resources and expenditures has shown an unprecedented growing trend due to the rapidly increasing demand. Continuation of this trend may lead to financial imbalance in the following years, which would negatively impact access of public to health care services. This study, thus, seeks to explore factors affecting the efficiency of SSO's health care services in quest for solutions to alleviate the potentially critical situation ahead.

**Methods:** A microeconomic analysis was carried out by panel stochastic frontier approach (SFA) method. Cobb-Douglas production function was estimated based on maximum likelihood estimation (MLE), using 7-year panel data derived from the yearbooks of SSO (2008-2015). The annual admission rate was selected as the output variable and it was assumed to be a function the number of physicians, nurses, active beds, paraclinical and other staff, and the bed restoration interval. Calculation was carried out using Frontier version 4.1 software.

**Findings:** Significant elasticity coefficient of 0.835, 0.073, 0.0273, -0.199 was obtained for active beds, physicians, nurses, and bed restoration interval respectively. The marginal production of inputs was calculated to be 79.14, 9.48, and 1.73 for active beds, physicians and nurses, respectively. The marginal rate of technical substitution (MRTS) was identified to be 0.18 for nurse-physician, 0.02 for nurse-bed, and 0.12 for physician-bed substitution. The  $\eta$  and  $\gamma$  were calculated to be 0.015 and 0.581, respectively.

**Conclusions:** Our results clearly shows that the production (annual patient admission rate) in SSO's hospital is capital intensive being highly dependent on number of active beds with increasing return to scale. The inefficiency has only marginally decreased over time, yet there is room to improve production by increasing efficiency. The MRTS for nurse-physician substitution suggests that the escalating burden of physicians' wage may be reduced by employing nurses in the services they can deliver instead of physicians. The negative contribution of bed restoration interval to production highlights the challenging nature of quality improvement by increased average length of stay (ALS), which is currently low in SSO's hospitals. The problem of inconsistency between quality services and high production, thus, persist pointing to the need for in-depth reform in the structure of health care delivery.

**Keyword:** Hospital economics, Health care delivery, Financial management, Health Care System, Social security, Organizational efficiency

## Background and Objectives

Almost all countries are faced with increasing health care costs due to demographic changes, evolving disease, and new technologies.<sup>1</sup> The average cost of health care around the globe increased from 6.56% of gross domestic product (GDP) in 1995 to 7.75% in 2013, and from US\$535 to US\$1247 per capita.<sup>2</sup> Among the various components of health systems, hospitals are responsible for

the majority of these expenditures.<sup>3,4</sup> In developing countries hospital industry absorb 50% of national health budget<sup>5</sup> and attract a large part of university-trained health workforce.<sup>6-8</sup> In Iran, the share of GDP in health expenditures has increased from 3.8% in 1995 to 6.7% in 2013, and hospitals now account for more than 42% of national health expenditure, 40% of doctors, and 80% of nurses.<sup>2,9</sup>

The Social Security Organization (SSO) is the second largest institution following the Ministry of Health and Medical Education (MOHME) responsible for providing healthcare services in Iran, covering more than 71% of

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the urban population.<sup>10</sup> While the health expenditures have jumped as high as 52.8% from 2014 to 2015, the corresponding resources have increased only 17%. This situation together with the accelerated pace of Iranian population aging is going to violate the balance between resources and demand in the SSO.<sup>11</sup> Given the unique status of SSO in providing health care to the population, the above-mentioned situation requires immediate attention to keep SSO health care activities economically viable.<sup>10</sup>

Bed occupancy rate (BOR) and average length of stay (ALS) are key indicators of hospital performance.<sup>12-16</sup> The average BOR of SSO hospitals is reported to be 76.1%,<sup>11</sup> close to that of OECD countries (77%), Belgium (78%) and France (75%), higher than that of the United States (65%), and lower than that of Norway and Canada (90%) and the United Kingdom (85%), as reported in 2013.<sup>13</sup>

On the other hands, the ALS in SSO hospitals is reported to be 2.7 days which is extremely lower than that of the OECD countries (8.1 days)<sup>11</sup> and even below the minimum standard of 3.5 days required by the MOHME.<sup>17</sup> This situation suggests that the relatively high BOR of SSO hospitals is achieved at the expense of compromised quality of health care represented by ALS.

While available data suggest that the SSO's health care organizations are already under extreme economic pressure to the extent that the quality of care is obviously sacrificed in the favor of reduced costs, the increasing gap between growth of expenditures and resources as revealed by recent statistics depict the possibility of financial crisis in these organizations in the upcoming years. The potentially critical situation ahead calls for application of scientific approaches to identify the current situation in detailed economic terms and seek for efficient solutions to rationalize the allocation of resources, improve quality of services, and attain higher efficiency.<sup>18,19</sup> Multiple groups have previously explored the efficiency of SSO hospitals using various microeconomic approaches.<sup>20-24</sup> These studies have shown that inefficiency of human resources can increase hospital costs due to the induced demand and total organizational costs. In addition, it has been revealed that the initial resources for health care delivery can be reduced without any negative effect on the hospital outputs.<sup>20-24</sup> The useful insights obtained from these studies encourage further investigation of SSO hospitals' economy in quest to reach higher efficiency solutions. Thus, the present study was conducted to estimate the production function of direct health care services delivered by SSO hospitals and explore the contribution of input variables to an overall representative output, i.e. admission rate. Estimation of hospital production function would serve as a decision support tool to control costs, increase efficiency,

and improve services quality.

## Methods

### Microeconomic Model

We used stochastic frontier approach (SFA)<sup>25-29</sup> to estimate production function. SFA is a parametric technique with relatively low sensitivity to outliers and high capability to distinguish random error from inefficiency, making it more suitable for hospital-specific data as compared with non-parametric methods such as data envelopment analysis.<sup>30</sup>

### Model Selection

SFA requires assumptions about the form of the production function and the distribution of the error terms. Cobb–Douglas and Transcendental functions are the 2 popular models frequently used to estimate hospital production.<sup>31</sup> While the Cobb–Douglas function is easy to estimate, its main drawback is that it assumes constant input elasticities and technical substitution rates. Alternatively, the Transcendental production function, which is an extension of the Cobb–Douglas model, allows for variable production elasticity.<sup>32</sup>

F-test was used to select between Cobb–Douglas (restricted) and transcendental (non-restricted) functions. F-value was calculated to be 7.175 which is significantly higher than the tabular F value of 2.89 ( $df = 6196$  and  $P = .01$ ). Thus, the restricted model (Cobb–Douglas function) was found to be more suitable to capture our data. A mathematical description of Cobb–Douglas production function is given in Additional File 1.

### The Data, Output, and Inputs

Seven-year time series (2008-2015) were collected from the statistical yearbooks of SSO published in 2015. All Iranian provinces in which SSO owns medical centers were involved. Data were collected at provincial level and each province was considered as a single decision-making unit. The annual rate of patient admission was specified as the only output variables because of the limited information on other output indicators. Five input variables were incorporated into the model, including active beds (representing capital goods), the number of physicians, nurses, paraclinical staff, and personnel (representing the human resources), and the bed restoring interval (representing efficiency of bed utilization). Thus the output variable was assumed to follow the input variables as the following:

Annual admissions = f (hospital beds, nurses, doctors, paraclinical staff, other staff, and the bed restoration interval)

The Cobb–Douglas production was estimated using

maximum likelihood estimation (MLE). Calculation was carried out using Frontier version 4.1 software.

## Results

Table 1 shows the results of Cobb-Douglas function estimated based on our data. Of the coefficients of 6 major variables included in the model, the absolute largest value is related to *active beds*, followed by *bed restoration interval*, and *physicians*. The smallest absolute coefficient is obtained for *other staff*, and the only minus coefficients is related to *bed restoration interval* and *paraclinical staff*. All model coefficients except for those of *paraclinical staff* and *other staff* are statistically significant.

### The Parameters and Efficiency Scores

Figure 1 shows the average technical efficiency of direct healthcare services provided by SSO hospitals during 2008-2014. As seen, the technical efficiency shows an increasing trend over the recent 7-year period. Although the increase of efficiency is marginal and limited to total of 1.4% from 2008 to 2014, the efficiency during this period is acceptable. Consistently, the coefficient  $\eta$  was calculated to be 0.015, indicating that inefficiency has decreased over time. The coefficient  $\gamma$  was calculated to be 0.581 which indicates that the role of inefficiency is greater than that of random factors.

### The Return to Scale, Marginal Productivity and MRTS

The total input elasticity in 2-sided logarithmic model represents the status of return to the scale. The sum of inputs coefficients was calculated to be 1.1368 ( $> 1$ ), indicative of an increasing return to scale for direct healthcare services.

Table 2 presents the estimated marginal production. The by far highest marginal production input is represented by *active beds*, followed by *physicians* and *nurses*. Ac-

**Table 1.** Maximum Likelihood Estimates of the Cobb-Douglas Regression Coefficients

Variable	Coefficient	SE
Constant	0.5814***	0.15478
Log active bed	0.8355***	0.0279
Log physicians	0.0730**	0.0260
Log nurses	0.0287*	0.0167
Log paraclinic staffs	-0.0247	0.0180
Log other staffs	0.0201	0.0152
Log interval of restoring the beds	-0.1996***	0.0228
Sigma-squared	0.0257**	0.0095
Gamma	0.58177***	0.0927
Mu	0.2446***	0.0700
Eta	0.0151*	0.0187

Abbreviation: SE, Standard error.

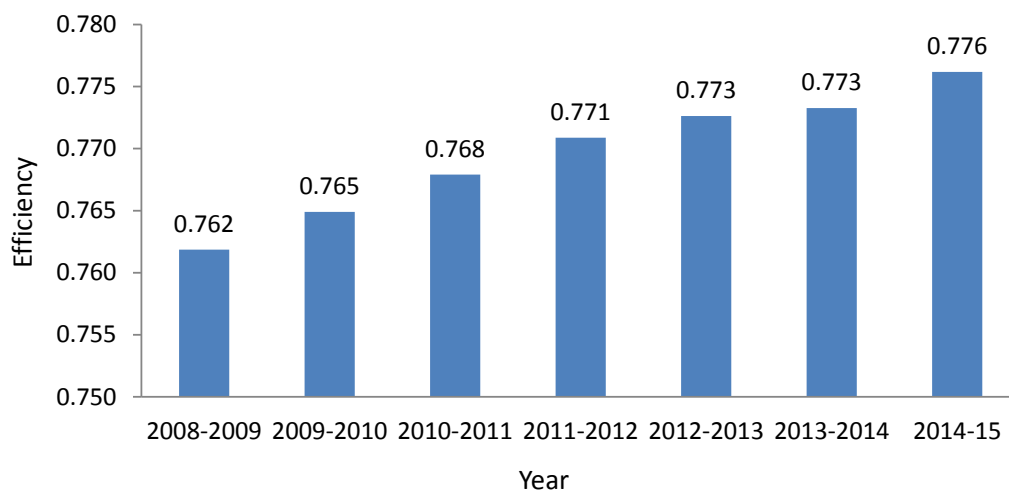
\*\*\*Significant at the 0.001 percent level. \*\*Significant at the 0.01 percent level.\*Significant at the 0.05 percent level.

**Table 2.** Marginal Production of Active Beds, Physicians, and Nurses

Nurses	Physicians	Active Beds
1.73	9.48	79.14

ording to our calculations, adding one active bed will yield in an increase of 79.14 in annual admissions. Moreover, addition of one unit of each of physician and nurse as an input will increase the patient admissions by 9.48 and 1.73 unite, respectively. The marginal production values indicate that the production in direct healthcare services of SSO is capital-intensive.

Table 3 shows the marginal rate of technical substitution (MRTS) of production factors. While the largest MRTS was related to nurse-physician ratio, the nurse-bed ratio represents the smallest value. The positive sign of the marginal rates of substitution between the three produc-



**Figure 1.** Mean Technical Efficiency of SSO's Hospitals During 2008-2015.

**Table 3.** Marginal Rates of Technical Substitution between Active Beds, Physicians, and Nurses

MRTS <sub>N,P</sub>	Physicians <sub>N,B</sub>	Active Beds <sub>P,B</sub>
0.18	0.02	0.12

tion factors, suggests that the factors have succeeded each other in the production process.

## Discussion

This study was conducted to update the estimation of production function of SSO hospitals in terms of direct health care services. Our results predict that the increase of active beds by a factor of 10% would increase the hospital admissions up to 8.35% when all other factors remain constant. The positive effect of active beds on hospital admissions has been mentioned by several investigators.<sup>33-38</sup> At the same time, the marginal product of active bed input showed that production in the direct healthcare services is capital-intensive. Therefore, inefficient use of active beds increases the ratio of cost to income in healthcare services, resulting in the financial imbalance. The annual cost of beds may reach up to be 1.5 times as much as the annual revenue in inefficient hospitals.<sup>39</sup> In addition, since recruitment in the health sector should be based on the number of the beds, the unused bed capacity will also increase the costs of human resources. Based on the latest statistics (2014), the BOR of SSO hospitals is 76.1%<sup>11</sup> which shows the room for considerable improvement when compared with the corresponding rate in Norway and Canada (90%) and the United Kingdom (85%).<sup>13</sup> The very high contribution of *active beds* in production of SSO hospitals, hence, encourages focused planning to achieve higher BOR as a potential strategy to narrow the increasing gap between the resources and the costs derived by the escalating demand.

Based on our results 10% increase in the number of physicians would increase hospital admissions by a factor of 0.73%. This finding is consistent with the studies of Jensen and Morrisey,<sup>33</sup> Hamidi,<sup>34</sup> Hadian et al,<sup>36</sup> Karami-Matin et al,<sup>37</sup> and Rezaei et al.<sup>38</sup> The present payment system and induced demand has led to the fact that the wage of physicians is responsible for a majority of the human resources cost in the Iranian health sector.<sup>40,41</sup> The share of physician payment to the healthcare costs has increased recently due to the government-led health system reform, according to which healthcare tariffs have grown by over 250%, the burden of which being transferred largely to the insurance sector of SSO.<sup>42</sup> On the other hands, MRTS revealed that for the same level of patient admission each unite of physician could be substituted by 1.8 unit of nurse. Given the significantly lower wage of nurses as compared

with the doctors, the SSO, thus, can reduce this burden by employing nurses in medical procedures they can perform instead of physicians.

Based on our data, an increase of 10% in nursing input would enhance the hospital admissions rate by nearly 0.29%, which is congruent with the previous studies employed the same methodology.<sup>33-38</sup>

The bed restoration interval is an indicator of effective use of beds. Our results showed that 10% increase in the restoration interval will reduce hospital admission by nearly 2%. In the structure of the Iran's health system economy most revenue of hospital admissions is achieved by within 72 hours after admission.<sup>43</sup> This fact, together with limited capacity of public hospitals has led to the optimal ALS to be targeted at 3.5 days in Iran.<sup>17</sup> While this value is incomparably lower than the corresponding value in OECD countries (8.1 days), there is little evidence to show that factors contributing to quality of health care were considered in this targeting. The reported ALS in the direct healthcare services of the SSO is even lower (2.7 days) suggesting the unsatisfactory status of health care quality. At the same time, the negative contribution of bed restoration interval (BRI) to production points to the economic challenges associated with improving quality by targeting higher ALS.

Input coefficients for paraclinical staff and other staff were insignificant. While these two inputs were also reported to be insignificant in relevant studies conducted by Ghaderi et al<sup>35</sup> and Mehraban,<sup>24</sup> Jensen and Morrisey,<sup>33</sup> Hadian et al,<sup>36</sup> Karami-Matin et al,<sup>37</sup> Rezaei et al<sup>38</sup> found positive significant effect for them. Nonetheless, the minus coefficient of paracincial staff indicates that the number of patient admissions reduces with the increase in paraclinical personnel. This can be explained by the notion that complete pre-admission checkup of patients in paraclinical/outpatient department may help to reduce nonemergency inpatient admissions. Inversely, the insignificant yet positive coefficient personnel's input is in line with the positive impact of adequate hospital staffing for admission, discharge, accounting, and other processes on hospital admission capacity.

## Conclusions

Our results showed that health care services production in SSO is capital-intensive and highly dependent on active beds. The share of inefficiency component in the production process was found to be higher than that of random components, indicating the possibility of enhancing performance despite the very low rate of technical efficiency increase. The MRTS between physicians and nurses indicated that the growing burden of physicians' wage can

be alleviated by employing nurses in the services they can deliver instead of physicians. Bed restoration interval showed significant negative contribution to production, pointing towards the challenges associated with improving quality by increasing ALS. The problem of inconsistency between quality services and high production, thus, persist indicating the need for in-depth reform in the structure of health care delivery.

### Abbreviations

(SSO): social security organization; (SFA): stochastic frontier analysis; (MRTS): Marginal rate of technical substitution, (BOR): bed occupancy rate; (ALS): average length of stay; (BRI): bed restoration interval.

### Competing Interests

There authors declare no competing interests.

### Authors' Contributions

SM and HR jointly designed the study and determined the settings. SM collected the data and took part in data analysis. SM and HR contributed to data analysis and interpretation of the results. SM prepared the draft manuscript. All authors read and approved the final manuscript.

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